



**Integrated
Independence
MethodSM**

OUR EASY 6-STEP PROCESS

IN HELPING YOU ACHIEVE

FINANCIAL INDEPENDENCE



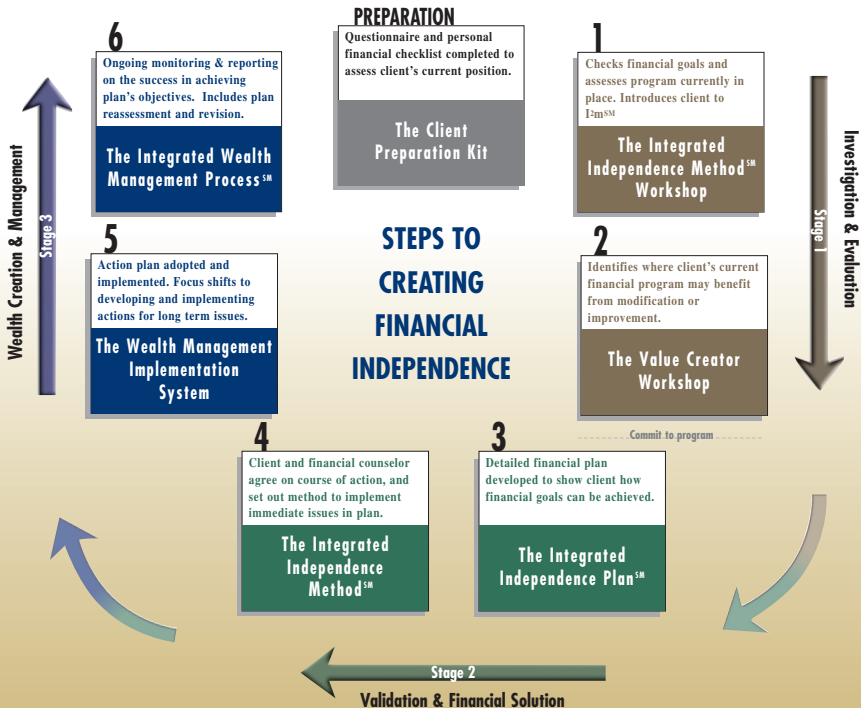
CAPITAL

Financial Planning Group



During a lifetime of structuring financial solutions, many investors find themselves holding multiple investments from multiple providers. Rather than achieving a coordinated independent solution, typically your investment advisor will provide you with an individual recommendation that narrowly addresses your need at the time. Since these decisions were based on a specific objective rather than a comprehensive, coordinated plan, your investment program may become fragmented, your financial decisions may not work together, and your actions could have negative tax implications. Our process helps you escape from this Fragmented Dependence Trap.





Steps



1 The Integrated Independence MethodSM Workshop

Evaluate if planning will be helpful, determine dangers of traditional planning methods and outline risks.

Determine costs and whether or not to proceed

Day 1-5

2 The Value Creator Workshop

Review of Integrated Independence Questionnaire. Discussion of all data, legal documents, investments

Discussion of Vision question

Identification of 10 roadblocks and the strategies to overcome them

Day 5-15

3 The Integrated Independence PlanSM

Present Situation Analysis

Problem Identification
Integrated Financial Solutions

Determine where you are heading, measuring the extent of dangers; testing of alternative Integrated and traditional solutions

Presentation of formal plan

Day 15-32

4 The Integrated Independence MethodSM

Review of Integrated Independence Method Financial Blueprint

Recommendations and extensive discussion of how the plan will address dangers and roadblocks

Client responds to areas that need added study or plan alteration

Initial decision made

Steps to Implement Guide (presented)

Day 32-45

5 The Wealth Management Implementation System

Implementation, client takes action, assignment of responsibilities and time table

45 day Wrap-up Meeting reviewing all completed products and statement to resummize the Integrated Independence Plan

Continued meetings with client and other Advisor of Family to accomplish the tasks required to implement plan

Action steps continue, and the steps to implementation are revised as circumstances change

Periodic meetings to review the strategies, performance of investments, and change in family, career and economic circumstances

Day 45-90+

Tools



1

The Integrated Independence MethodSM Workshop

- ☐ Integrated Independence Preparation Package
- ☐ The Financial Creativity Scorecard
- ☐ The Critical Directives Questions
- ☐ Investment Planning Worksheet

2

The Value Creator Workshop

- ☐ The Financial Blueprint Worksheet
- ☐ The Strategy Circle
- ☐ The Lifetime Extender
- ☐ The Value Creator Worksheet
- ☐ The Integrated Independence Vision Statement
- ☐ Master Planning Checklist

3

The Integrated Independence PlanSM

- ☐ The Integrated Independence Method Plan
- ☐ The Integrated Independence Method Proposal
- ☐ The Flat Tax Solution
- ☐ The Pension Offset Solution
- ☐ The Real Estate Solution
- ☐ The Asset Protection Solution
- ☐ The Investment Advisory Solution
- ☐ The Integrated Independence Method Reference Guide

4

The Integrated Independence MethodSM

- ☐ The Asset Allocation Evaluation Tool
- ☐ The Financial Blueprint Worksheet
- ☐ The Cost Basis Implementation Analysis
- ☐ The Implementation Checklist
- ☐ Action Steps Approval Checklist
- ☐ Steps to Implement Guide

5

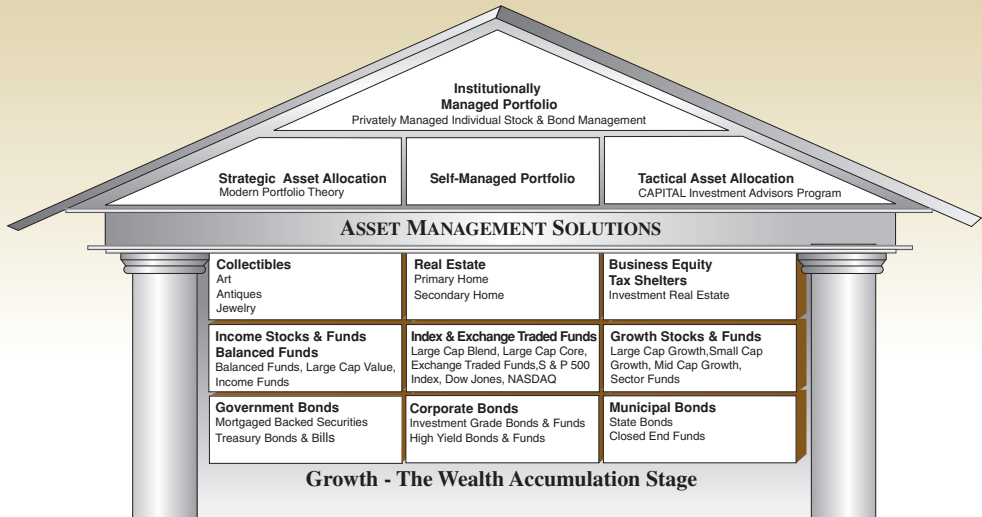
The Wealth Management Implementation System

- ☐ Implementation, Monitoring & Continued Service
- ☐ Investment Reporting Process
- ☐ Consolidated Statement Process
- ☐ Tax Monitoring Process
- ☐ Client Statement Book
- ☐ Client ID Card
- ☐ Website Monitoring Tool
- ☐ Client Report Card Review Session
- ☐ Quarterly Progress Report
- ☐ Customer Service Contract



**Integrated
Independence
MethodSM**

Blue Print To Financial Freedom



After-Tax Tax Deferred Investment Account
Non-deductible IRA's, Non-qualified annuities, Life insurance cash value

After-Tax Tax Free Investment Account
Roth IRA's
Section 529 Plans

Pre-Tax Tax Deferred Investment Account
401(k), 403(b), 401(a), 457, IRA's, Pension Plans

U.S. Savings Bonds

Certificates of Deposit

Money Market Accounts
Cash Management Accounts
Insured & Uninsured Money Market Accounts

Savings Accounts

Credit Union Accounts

Checking Accounts
NOW Accounts

Savings - Your Financial Security

Wills & Trusts

Simple Wills, Credit Shelter Trust, QTIP Trust, Insurance Trust

Ownership

Sole Property, Joint Tenancy, Revocable Trust, Irrevocable Trust

Life Insurance

Whole Life, Group Life, Term Life, Universal Life
Variable Universal Life, Second to Die, Variable Life

Disability Insurance

Group Disability, Individual Disability, Waiver of Premium

Medical/Long Term Care

HMO, POS, PPO, Major Medical, Medical Savings Account, Medicare Supplement, Long Term Care Insurance or Rider

Social Security

Car Insurance

Home Insurance

Liability Insurance

Foundation of Financial Protection

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